

## BUSINESS SUPPORT

### Business Matchmaking in Chile

If your company is taking its first steps in Chile and Latin America, it can be difficult to know where to start. We can help you to make the most of your visit by identifying potential leads, making initial contact and setting up meetings in advance. The service includes an initial videoconference to discuss your company's aims and interests. If you decide to proceed, we'll use our experience and contacts in the Chilean mining sector to set up productive meeting. You pay per meeting: no flat fee.

If your company wishes to combine a visit to to Expomin with a fact-finding or commercial mission, we can coordinate meetings and field visits in Santiago or the Antofagasta region.

### Local printing – Save on Shipping

We arrange high-quality printing services with a trusted supplier in Chile - get your materials delivered to your stand on the first morning of the fair and avoid shipping costs and delays or excess baggage.

## LANGUAGE SUPPORT

### Interpreters and Bilingual Assistants

We put together a team of interpreters and bilingual assistants for your stand or pavilion to assist in meetings with potential clients and partners, engage with members of the public, take note of potential contacts and help you to take full advantage of all the activities on offer at Expomin. We can also arrange additional services in Santiago or the northern mining region before and after the fair.

### Spanish Language Materials

Translating your brochures and catalogues into Latin American Spanish helps you reach the local market. With over 8 years' experience working with Chile's mining industry, we specialize in technical and industrial language. We can also subtitle or dub corporate videos and product demos into Spanish.

## CONTACT US

✉ [contacto@envision-consultores.com](mailto:contacto@envision-consultores.com)

✉ [www.envision-consultores.com](http://www.envision-consultores.com)

☎ 56 9 71059029 - 56 9 82475737

📞 56 55 2716912

